WOOLPERT
STRATEGIC CONSULTING

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Today's Facilitators

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Two Main Types of Federal Grants

WOOLPERT
STRATEGIC CONSULTING

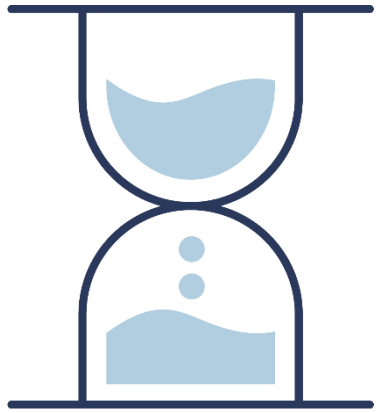
FORMULA/PROGRAMMATIC	COMPETITIVE/DISCRETIONARY
Available for multiple cycles	One-time availability
Applications are generally a formality	Applications and reporting are complex
Requirements and reporting are less stringent	Requirements are stricter
Most often used for operational or other ongoing costs	Often larger sums of money, used for capital projects (large purchases, construction, upgrades, etc.)

Grant Life Cycle

Grants Services

How do we help?

- Assess funding readiness and prioritize projects
- Marry projects to the ideal funding source
- Write a compelling and complete grant application
- Develop an accurate system to report and coordinate with project management to closeout



The average federal grant requires:

50 research hours

200 application hours

100 reporting hours per quarter

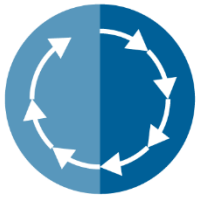
Keys to Success

What can we do to improve the odds?

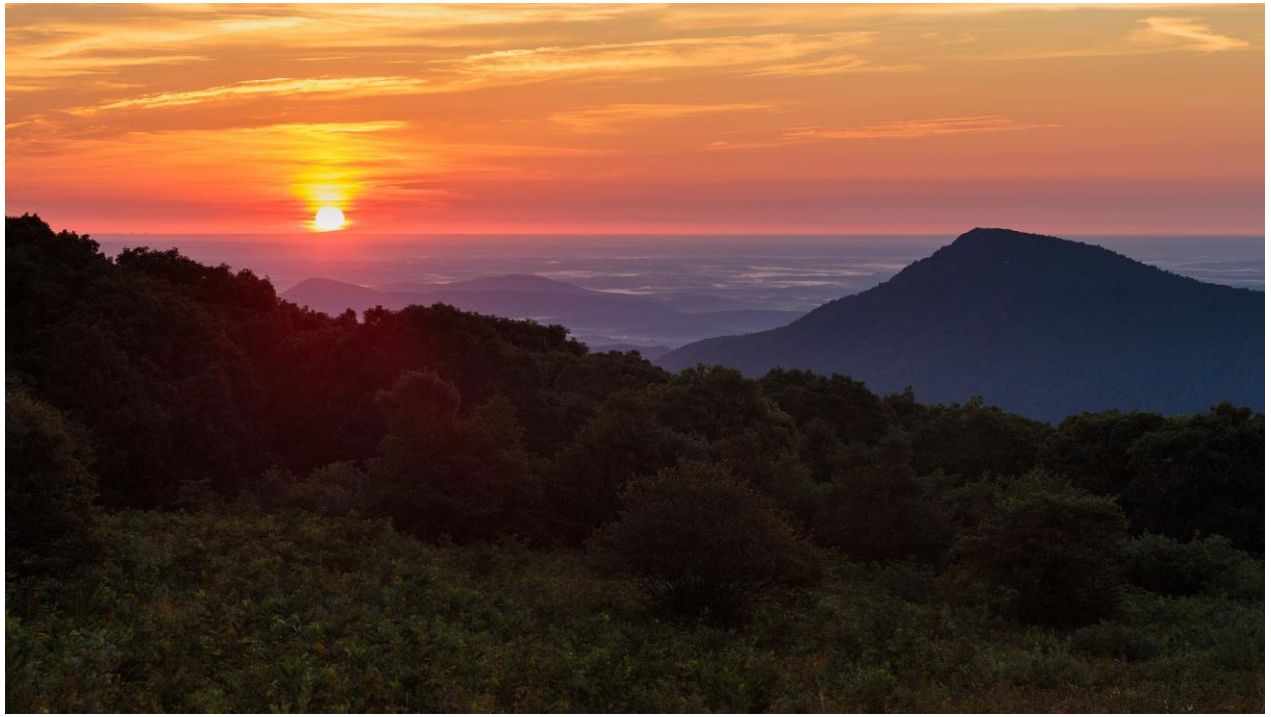
Prepare financially Credit rating, debt load, staff readiness

Prepare documentation CMP, transportation plan, CAFR, and CIP

Match funding to project source If done well, doubles odds of a successful application

Complete life cycle  Supports from preparation to closeout, and everything in between

Woolpert's Trail Services; Design, Funding, Implementation



- Modes, style, safety and placement coordinated
- Future funding considered from the beginning
- Engineering and project management to help designs become a reality

Questions?